

Reimbursement for In-Office, Endoscopic Carpal Tunnel Release (IOECTR) Surgery JAN 2022

GOAL:

Obtain reimbursement for Office-Based Surgical Suite (OBSS) overhead for hand-and-wrist procedures that have zero Site of Service Differential (SOSD)

Help surgeons negotiate a Carve-Out for fair OBSS overhead reimbursement.

Strategy: Educate/Advocate to Providers, Associations and insurance companies

Work with professional Associations: AAOS and ASSHW to help all surgeons interested in Office-Based Surgical Suite(OBSS), WALANT (Wide Awake Local Anesthesia with No Tourniquet), and IOECTR

Insurance Companies

Fair OBSS overhead reimbursement from insurance carriers

Office-based overhead reimbursement needs to be negotiated up-front as a "Carve-Out."

Increase the expertise of surgeons in contracting for facility fees reimbursement.

Three ECTR OBS Reimbursement Options:

- 1) Claim Deniend (wrong Place of Service)
- 2) Professional Fees Only (no office practice expenses)
- 3) A SOSD negotiated for direct and indirect OBSS overhead.

ECTR / OBS / Walant Surgeons

Explanation of Professional versus Facility Fees

Admin Staff

Basic Coding and Billing Training

How to Negotiate a Carve-Out Contract

Overhead Fee is included in Office NON-FAC PE (Practice Expense) RVUs

NON-FAC PE and FAC PE are the same*

Professional Fees

Paid to Surgeon Includes 3 RVU component:

- 1) PE (Practice Expense)
- 2) Pw (Work)
- 3) Pm (Malpractice)

Overhead / Facility fees included in Professional Fees

Site of Service Differential

POS=11 (office) or 24, 21, 22

Facility Fee paid to ASC, Outpatient or Hospital

No Site of Service Differential

POS=24, 21, 22 (not office)

*At least 97 hand-and-wrist orthopedic procedures have zero SOSD but are suitable for WALANT and an OBSS.

Walant / OBS Research Studies

Establish Safety

Establish Benefits

Clinical Benefits WALANT (patient awake)

Ins. Co. saves money !

Standards of Care

Other Strategies / Issues

Endoscopic VS Open reimbursement issues (OCTR has a SOSD of .25 RVUs)

OBSS regulations, accreditations, and guidelines by state.

Legal / Contractual Issues in regard to Office-Based Surgery

Lobby the AMA RUC committee / Medicare to include OBSS overhead (NON-FAC PE) for numerous hand-and-wrist procedures suitable for WALANT.

Overhead (Facility) Reimbursement for IOECTR: 29848

Technically an OBSS is never a facility and there are no "facility" OBSS fees. We use term overhead for NON-FAC PE.

Office

Pro Fee: \$521.50
Overhead: ZERO

ASC

Pro Fee: \$521.50
Overhead: \$742.00

Outpatient Hospital (HOPD)

Pro Fee: \$521.50
Overhead: \$1,422.51

Inpatient Hospital

Pro Fee: \$521.50
Fac Fee: \$97840 (AVG [range is 50% to 150%])

Free Downloadable SS/Docs

WWW.IOECTR.COM WEBSITE
One-Page Checklist
Step-By-Step Plan
Reimbursement Guidebook, research database and more.

<http://www.ioectr.com>

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JAN 2022